



THINK TECH
THINK INNOVATION

New Business
New Customers
New Markets
New Networks

WIN INDIA – World of Industry

17 - 20 December 2013, Pragati Maidan, New Delhi

MDA
INDIA

Motion, Drive and Automation (Hydraulics & Pneumatics, Electro Mechanical Transmission)

Industrial Automation
INDIA

Process and Factory Automation and Industrial Building Automation

CeMAT
INDIA

Materials Handling/ Intra-logistics, Storage Systems, Warehousing and Logistic Services

Surface Technology
INDIA

Paint & Coating Systems, Electroplating and Surface Engineering Techniques

LASER
INDIA

Laser Systems and Laser Technology for Manufacturing

Industrial Supply
INDIA

Subcontracting, Components & Parts, Composites and New Materials



WIN INDIA 2013

Six Industrial trade fairs. One location. Endless opportunities.

India's rapidly expanding economy, which has grown by 7 percent a year over the past decade, gives the country's manufacturers a huge opportunity to reverse the tide. India registered Manufacturing PMI (Purchasing Managers Index) value of 54.7 for the month of December '12'. Multinationals' desire to diversify their production to include low-cost plants in India, which will help the manufacturing sector to grow six fold by 2025, to \$1 trillion, will help in creating up to 90 million domestic jobs.

Manufacturing industries have helped to drive the economic growth and rising living standards in developing economies. Building a manufacturing sector is a necessary step in national development, raising incomes and providing the machinery, tools, and materials to build modern infrastructure and housing.

- Best platform to launch new and innovative products, which also provides an excellent networking opportunity through "Match & Meet" program.
- The show is focussed towards offering solutions to the user industry.
- Concurrent shows generate powerful synergies and increase visitor traffic at your booth ensuring significant ROI.
- Peerless state-of-the-art technology and services displayed by national and international companies, to the user industry.
- ONE STOP SHOP for all the manufacturing sectors to procure their annual requirements.



Our participation in Industrial Automation INDIA was successful with good quality of the visitors from many segments of the industry visiting our stall. We captured a good number of enquiries and our efforts are on to convert them in to business. The exhibition over the years is getting recognition and is slowly progressing.

Shashank M. Dangi
Manager Marketing

FESTO

CeMAT INDIA has always provided us with a global platform & quality akin to international standards. This year too, serious buyers came to the show with specific procurement plan & resulted in actual business on the floor. We look forward to the 2013 edition at Pragati Maidan & believe the quality of the show will certainly increase by several notches

MRV Johnson
General Manager - Sales & Marketing

VOLTAS
MATERIAL HANDLING

Advantage WIN INDIA

Match & Meet Program

Our special match-making feature at the show helps you in two easy steps – by identifying the right partners for your company and facilitating contact. The program will ensure that you meet the right buyer and thus make your participation even more successful.

Concurrent Seminars and Conferences

- International Purchase Managers' Summit India 2013
- CEO Conclave by Fluid Power Society of India
- FPSI Technical Seminar
- International Symposium on Surface Engineering by SSPC India
- Materials Handling Forum by Thinklink SCS

Advantage New Delhi

Organised in the capital of India, New Delhi abodes decision makers for Govt procurements like Defence, Airlines, Railways, Public Sector Undertakings of Central and State Government. Proximity to Industrial Areas like Okhla Industrial Area, Noida Industrial Area, UPSIDC, Sikandrabad, Faridabad Industrial Area, Ghaziabad Industrial Area, Gurgaon, Ludhiana, Manesar, Jaipur(RIICO), Baddi, Integrated Industrial Estate - Utrakhand, Haridwar.

Industrial sectors like Automotive, Auto parts and Component, Electronic and Electrical Goods, Engineering Goods, Mining Industry, Pharmaceutical, Agro and Food Processing Industry are present in Delhi NCR.



MDA

INDIA

www.mda-india.com

Joint organiser:



Motion, Drive and Automation (Hydraulics & Pneumatics, Electro Mechanical Transmission)

Exhibit Profile

- Linear Drives, Gears, Motors and Mechanical
- Bearings
- Hydraulics and Pneumatics
- Pumps and Valves, Pipes and Tubes
- Sealing Technology and Lubrication
- Production Equipment
- Services and Software for Drives, Gears, Hydraulics, Pneumatics
- Compressed Air and Vacuum Technology



Industrial Automation

INDIA

www.ia-india.com

Process and Factory Automation and Industrial Building Automation

Exhibit Profile

- Industrial Automation Systems
- Assembly and Handling Systems, Linear Positioning Systems
- Robotics
- Sensors and Actuators
- Control Systems, PLC, SCADA, HMI
- Communication Systems – Field bus systems, Ethernet, Profibus
- Data Capturing and Identification Systems
- Electrical Systems
- Industrial IT and Software
- PLM, CAD, ERP
- Microsystems Technology
- Process Automation



CeMAT INDIA

www.cemat-india.com

Materials Handling/ Intralogistics, Storage Systems, Warehousing and Logistic Services

Exhibit Profile

- Material Handling Equipments
- Cranes, Lifting Platforms, Access Platforms, Hoisting Gears
- Order picking and packaging equipment, transport services, loading equipment, contract logistics, telematics, financing, logistic real estates, logistic location
- Warehousing systems and equipments, factory equipment
- Complete Plant installation, systems and accessories, continuous handling systems, Robot logistics
- Logistic management, Auto ID systems, Software, Hardware, Services, e-logistics, Procurement
- Industrial trucks and accessories, Industrial tyres, Port Handling Equipment, Transport Systems



Surface Technology

INDIA

www.surface-india.com

Paint & Coating Systems, Electroplating and Surface Engineering Techniques

Joint organiser:



Exhibit Profile

Cleaning and Pre-treatment

- Wet & Blast Cleaning
- Plasma Pre-treatment
- Sponge Cleaning
- Hydro Blasting
- Types of Abrasives

Electroplating

- Plant and equipment
- Chemical & electronic metal separation
- Industrial Applications
- Automotive E-Coatings

Other systems & Services

- Automation and Handling Systems
- Environmental protection and special-purpose plant

Industrial Plasma Coating

- PVD and CVD systems
- Ion plating
- Plasma Nitriding
- Thermal Spray : Arc, HVOF, Plasma and Cold Spray
- Activation of plastic surfaces

Paint Coatings

- Liquid and Powder Coatings
- Paints, Enamels, Plastic Coatings
- Industrial Paint-spraying installations
- Application of Paint Coatings
- Waterproofing Technology
- Fire-resistant, fire-retardant & intumescent coatings

Measuring, Testing and Analysis Equipment



LASER

INDIA

www.laserfair-india.com

Laser Systems and Laser Technology for Manufacturing

Exhibit Profile

Laser systems for production

- Laser Cutting systems
- Laser Scribing systems
- Laser Marking systems
- Laser Drilling systems
- Laser Material processing systems
- Laser Soldering installations
- Laser Welding systems
- Laser Surface processing systems

Services and Others

- Processing Centre
- Illumination Systems
- Technical and System Consultants

Laser and Optronics

- Solid - state lasers
- Gas lasers
- Fibre lasers
- Diode lasers
- Other lasers
- Laser Systems and Components
- Optical Systems and Components



Industrial Supply
INDIA

www.industrialsupply-india.com

Subcontracting, Components & Parts, Composites and New Materials

Exhibit Profile

Components & Parts for Industrial Applications

- Castings and Forged parts in all types of metals
- Semi finished and finished components
- Sheet metal components
- Components made from pipes and rods
- Sub-assemblies and systems

Composites Mouldings and New Materials

- Plastic, Rubber, Polymers, Ceramic, Glass
- Resin Transfer Moulding (RTM), Injection Moulding, Compression Moulding, Pultrusion

- New Materials (Carbon fibre, FRP, Aramid fibre and other reinforced materials)

Raw Materials

- Material for production of industrial parts in the form of sheets, coils, bars, tubes, wires
- Adhesives, Resins, powder and chemicals

Shop-floor Requirements

- Welding equipments and consumables
- Machine tools and accessories, Fasteners, coolants, cleaners, hand tools, dies and moulds

Testing, Measuring and Analytical Equipment

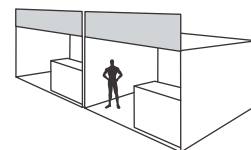
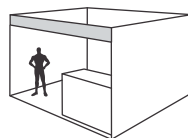
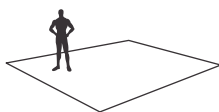
- Mechanical testing – hardness, tensile, stress, impact and others
- Non Destructive testing, electrical testing
- Quality control and analytical equipments

Services and others

- Software, Job-work, industrial design, R&D, safety equipments and products, maintenance equipments

Participation Charges

Stand Options	Raw Space	Shell Scheme	International Pavilion
Investment	Rs. 10,500/- per sq.m + Service Tax	Rs. 11,500/- per sq.m + Service Tax	Rs. 16,700/- per sq.m + Service Tax
Deliverables	Stand area (minimum 36 sq.m)	Stand area (minimum 9 sq.m) Back walls and side walls (white) Carpeting 1 reception desk 2 chairs 1 electric socket (220 V) 1 company sign (English) 4 spot lights (100 W)	Stand area (minimum 9 sq.m) Wall panels, Carpeting, 1 table, 4 chairs, 1 info counter, 4 spot lights (100 W), 1 electric socket (220 V), 1 company sign (English), 1 lockable cabinet with 2 shelves and a coat hanger, 1 waste paper basket Additional Services A service centre will provide the following services to all exhibitors at the group stand: <ul style="list-style-type: none"> ■ Information counter ■ Contact person on site during the whole event ■ Snacks and drinks ■ Kitchen area ■ Lounge area (tables and chairs)



General free services for all exhibitors

- Standard Catalogue entry
- Visitor Invitations
- Listing on the show website
- Individual support services provided by the organizers on site

Register by **15th May 2013**
to receive an
EARLY BIRD DISCOUNT of 5%

WIN INDIA 2012 – Visitor Analysis



6,174 VISITORS

90%
DECISION-MAKERS
Senior Management,
Engineers & Purchase Managers

34%
can make
FINAL APPROVALS

32% visited
looking for SPECIFIC
REQUIREMENTS

34% can make
RECOMMENDATIONS
FOR SOURCING

Automotive Industry	22%
Mechanical & Plant Engineering	13%
Electrical and Industrial Engineering	11%
Logistics, Transportation & Warehousing	10%
Pharma, Chemical, Oil & Gas	10%
Machine Tool Industry, Sheet Metal Industry	9%
Other Manufacturing Industries	27%

It was a great experience during our visit to the show at Greater Noida. We attended the "International Purchase Managers' Summit" and visited various stalls. The show was well organised & laid out enabling us to interact with specific stalls as per our requirements and at the same time meeting manufacturers from China, Korea, Germany & Italy.

Kailash Vispute
AGM Parts Procurement
North Region

TATA MOTORS

The show was an ideal platform for various B2B discussions on new range of products and services. As an OEM, a joint fair of five industrial shows showcasing various new technologies gave me an option to choose cost effective solutions from multiple domestic sources.

M M Singh
Chief Operating Officer-Production

MARUTI SUZUKI
Way of Life!

Target Visitor Profile for WIN INDIA 2013

Visitor Sectors

- Automotive Industry
- Construction Equipment Manufacturers
- Agriculture Equipment Manufacturers
- Retail, Consumer Durables and White Goods
- Defence and Aerospace Industry
- Machines and Machine tools
- Pharmaceuticals, Chemical and Process Industry
- Oil and Gas
- Solar and Wind Power Industry
- Electrical and Electronics
- Sheet Metal Industry and Fabricators
- Food Processing and Packaging Industries
- Ports, Railways, Airport Authorities
- Plastic and Rubber Industries
- Mining and Steel
- Infrastructure
- Services

Visitor Profile

- Managing Directors
- CTOs / COOs / Directors
- General Managers
- Purchase Managers
- Design Engineers
- Production Managers
- Wholesalers
- Government Institutions
- System Integrators
- Software Engineers
- Consultants
- Service providers

We have been participating with the shows of HMFI since its arrival in India. It has always been a delightful experience to be a part of the shows. Like every year, we have acquired many clients because of this unique platform.

Samir Gandhi
Managing Director

GANDHI
Automations Pvt Ltd

The expo has definitely provided us with a concrete platform in order to showcase our products and services in the market, and helped to explore it. We definitely look forward to explore more such exhibition as it plays important role for the development of our business.

Aseem Agarwal
Marketing Manager

SCANTECH



Deutsche Messe
Worldwide



Hannover Milano Fairs India Pvt. Ltd.



Deutsche Messe
Worldwide

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